



wirtek

Committed. Involved. Proficient.

About Wirtek

Wirtek is a Danish IT outsourcing company. Since 2001, we have been teaming up with companies to help them create great software solutions and electronic equipment products.

Several clients have been with us for more than 10 years, so we can confidently say that in outsourcing, the quality of the relationship matters just as much as the quality of the delivered software. Our clients get state-of-the-art technical solutions and a committed team that works with them as if it were their own.

Wirtek has offices in Denmark (HQ + sales) and three development and test centers in Romania, and we are approx. 200 colleagues. Wirtek was listed at Nasdaq First North Growth Market Denmark in 2006.

Ticker Code: [WIRTEK \(DK0060040913\)](https://www.nasdaq.com/markets/first-north-growth-market-denmark/stocks/wirtek)



Brief Company History

2001: Wirtek A/S is established in Denmark as a spin-off from Nokia.

2006: First development and Testing Center opens in Romania, in Cluj-Napoca.

2006: Wirtek becomes a public company, listed on Nasdaq First North.

2018: Acquisition of Software-Pro A/S, a Danish testing consultancy company.

2020: Wirtek rebranding, strengthening the foundation for accelerated growth.

2021: Publication of the Accelerate25 Strategy and CoreBuild acquisition

2022: Announcing Wirtek's Accelerate25XL strategy with raised financial goals

Fact sheet

- › 20+ years of experience in the IT outsourcing industry
- › 180+ colleagues
- › HQ in Denmark (Aalborg). 3 offices in Romania (Cluj-Napoca & Bucharest)
- › Services: software engineering & electronic equipment services
- › Business domain expertise: Digitalization, Energy, Workforce & Facility Management, Wireless Communication & Automation, Trade & E-commerce
- › 6+ years average client partnership duration, increasing day-by-day
- › References: Mark Information, Scada, Spectralink, RTX, Crestron
- › Listed on Nasdaq Copenhagen First North Growth Market since 2006

Short financial overview

Despite a challenging macroeconomic environment during 2022, Wirtek still achieved great results with **revenue growth of 45%** and **EBITDA growth of 20%**.

We expect double-digit organic revenue growth in 2023 and remain committed to our long-term goals in our **Accelerate25XL strategy**.

We will continue to invest in building an efficient delivery organization that will enable us to meet the needs of our clients and support **strong and profitable growth** and we will invest further in the digitalization of our company. More details in our [2022 Annual Report](#)

35% average annual revenue growth
the past 5 years

47% average annual EBITDA growth
the past 5 years

80% of revenue contracted
at the beginning of a fiscal year

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